

The Indigenous Procurement Policy (IPP)

- How is your organisation currently fulfilling the Indigenous Procurement Policy targets?
- How do you intend to meet the mandatory minimum requirements for the Indigenous Procurement Policy in your next contract?
- What will your competitors be planning for the next tender?

Start ahead of the curve for your next contract!

- Build your organisation's IPP intelligence
- Engage and onboard Indigenous businesses
- Develop partnerships
- Develop an Indigenous Procurement Plan



Let Corporate Culcha support you to plan, engage and develop sustainable procurement strategies

Corporate Culcha works with both leadership and procurement teams to better understand and implement internal and external Indigenous Procurement policies and strategies.

Workshops

Corporate Culcha has worked with many of Australia's leading companies and organisations to improve and increase their Indigenous procurement outcomes.

Our workshops focus on building genuine and sustainable Indigenous participation within your organisation's supply chain, whilst supporting successful Indigenous Procurement Policy (IPP) outcomes for your next Government contract.

Our experienced facilitators inform team strategies and actions to increase Indigenous Procurement outcomes. We build the team's capacity to engage with Indigenous businesses whilst embedding best practice models which develop and support sustainable Indigenous business throughout the supplier lifecycle.

We unpack Commonwealth and state government Indigenous procurement policies and identify how they impact on future business. We support teams to be able to navigate and stay ahead of the curve, particularly in regard to government contracts and Tier 1 and 2 supplier outcomes.

Participants are left with practical, back-at-work tools for staff who engage with and procure services and products from Aboriginal and or Torres Strait Islander businesses.

Participants will have a clear line of sight to:

- why it is good for business-what is an Indigenous business?
- where can they be found?-what are the range of services and products available?
- how do we assess capacity and capability within our due diligence process?

Projects

Corporate Culcha has conducted a number of Indigenous business identification and sourcing projects for industry and Government. We work with procurement teams to identify and research Indigenous businesses that are ready to enter your supply chain for a broad range of contracts.

We conduct research to determine bona fides of identified businesses and undertake to identify preparedness, readiness and willingness of a business to work within your procurement processes.

Some of our procurement workshop and project clients include:





Indigenous business development

Identify local Indigenous businesses and help build their capacity and capability for engagement with local fence line opportunities.

Evidence suggests there is a lack of employment opportunities for Indigenous Australians in remote and regional Australia. There is also evidence that suggests **land management** is a pathway that Aboriginal people aspire to participate in. Corporate Culcha supports organisations to make **land management** and **environmental services** an economic opportunity rather than just caring for country.

Corporate Culcha can support you to:

- address job readiness for work in land management and environmental services
- provide recognition for skills and experience of existing land management and environmental services workers through delivery of accredited (Cert III) Indigenous Land Management courses
- build the capability of enterprises through developing compliance and pre qualifications required to trade
- build internal capabilities of organisations and enterprise to provide safe working environments
- provide links to our infrastructure clients projects.

Corporate Culcha's industry intelligence identifies that with the IPP many infrastructure companies are sourcing their Indigenous workforce from Aboriginal labour hire companies, either for projects or full time staff. Corporate Culcha has experience in building Indigenous labour hire businesses and can link resources to support business development through micro finance and compliance.



To enquire how we can support your organisation please contact our office for a conversation and a quotation on 1300 CULCHA (1300 285 242) or email info@corporateculcha.com.au